



The Painless Way to a Paperless Office

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Press Contact:
Ellen Rothschild
800-686-7577 x1102
efrothschild@digiscribe.info

Digiscribe New England Experiences Exponential Growth in 2012

Long-Time Document Management Industry Leaders Behind Digiscribe's Expanded Market Presence

Norwood, Massachusetts – May 30, 2012 – [Digiscribe New England](#), provider of [document scanning services](#), document management solutions and workflow automation software throughout New England, has experienced exponential growth due to increased market demand for the company's enterprise content management (ECM) solutions. This is largely possible through the deep experience of industry veterans Tom Zeliff and Susan Matthews who joined the Digiscribe team in 2010.

Organizations throughout New England all need to maximize business process efficiency now more than ever, particularly those in the biotech, pharmaceutical, manufacturing, education, healthcare, and insurance industries. Specifically, they need new ways to reduce costs and improve process efficiencies in areas including accounts payable, human resources and regulatory compliance. New York-based Digiscribe International, a sister company of Digiscribe New England, offers a wide breadth of office automation solutions and services to help organizations deal with these issues. Zeliff and Matthews bring these capabilities to New England, with special expertise in implementing advanced data capture with OCR for full-text search, [cloud-based or in-house document management solutions](#), and ECM integration with enterprise resource planning (ERP) and line-of-business systems.

Tom Zeliff is a founding partner of Digiscribe New England with over 21 years of ECM experience. He has helped hundreds of well-run businesses and organizations throughout New England implement sophisticated document management solutions to help them achieve their goals. He pioneered many industry solutions and was the first to implement Digitech Systems' ImageSilo cloud document management services in the Boston market in 1999.

Susan Matthews has over 19 years of experience as a document management information technology manager. She has provided application installation, training and ongoing support for hundreds of ECM clients, while consistently achieving record-high customer satisfaction rankings.

According to Mitch Taube, president of Digiscribe International, "Tom brings an impressive depth of technical expertise to understanding client requirements. He is very creative at designing unique solutions that bring measurable and undeniable value to their organizations. Susan achieved the first perfect score in the PaperVision Enterprise certification exam and her vast experience across the entire Digitech Systems product suite offers our New England clients a superior level of support. We are very pleased to have them both leading our New England operation."

Between ECM solutions, you'll find Zeliff coaching youth baseball and basketball, while Matthews likes to travel abroad.

About Digiscribe New England

Digiscribe New England implements cost-effective document scanning and document management services that help companies, non-profit organizations and medical facilities reduce costs, operate more efficiently and go green. Organizations rely on Digiscribe to improve process efficiencies in areas including accounts payable, human resources and customer service. Areas of expertise include document scanning, online document management services, PO Box scanning services, workflow automation software, full-text OCR, e-Forms, e-mail management, business process outsourcing, records management, DIY document imaging software, and box & media storage. Services can be outsourced to Digiscribe New England's Kodak-Certified processing facility, located just outside of Boston, or implemented on-site. Digiscribe New England is a sister company of [New York-based Digiscribe International](#).

For more information call 800-686-7577 x1102, email Ellen Rothschild at efrothschild@digiscribe.info or visit www.digiscribenewengland.com

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